



## CRIM, UTD, BARKATULLAH UNIVERSITY

Hoshangabad Road, Bhopal. 462026 (M.P)

### CAMPUS PLACEMENT NOTICE

88/CRIM/BU  
20/4/2023

This is to inform all the students that **Kime Careers** is going to conduct the Campus Placement in our Institute/University. Interested students are required to submit their Resume in the Placement cell office on or before **27<sup>th</sup> April 2023** between 12:30 PM to 3:30 PM and must register on the link given below.

**Register Link** - <https://forms.gle/3konQPFdeVX5XYgP6>

**Job Profile – BUSINESS DEVELOPMENT EXECUTIVE**

#### Profile Overview

S. No.	Position Offered	Qualification	Experience	CTC	Location
1	BUSINESS DEVELOPMENT EXECUTIVE	Graduation/ Post Graduation	Fresher	4.5 LPA	Pune
2	BUSINESS DEVELOPMENT EXECUTIVE	Graduation/ Post Graduation	Fresher	5.1 LPA	Mumbai

#### ROLES & RESPONSIBILITIES-

- Identifying opportunities for new Business Development through Lead Generation.
- Co-ordinate pre-sales and post-sales follow up.
- Presenting our product to potential clients.
- Closing sales and working with the client through the closing process.
- Building long term trusting relationships with clients.
- Achieving Monthly targets.
- Inside sales & Outdoor meetings if required.

Training and Placement Coordinator  
CRIM UTD Bhopal  
Mob No. 9827287809, 0755-2517004/2517112

Copy to: PA to VC B.U. Bhopal for kind information.  
: PA to Registrar B.U. Bhopal for kind information.  
: IT Cell B.U. Bhopal for uploading on website.