

CRIM, UTD, BARKATULLAH UNIVERSITY

Hoshangabad Road, Bhopal. 462026 (M. P)

<u>CAMPUS PLACEMENT NOTICE</u>

This is to inform all the students that DC Consultants (IT Software for Schools) is going to conduct a Campus Placement in our Institute/University. Interested students must submit their Resume in the Placement cell office before 10th Mar 2025 from 12:30 PM to 3:30 PM and must register on link below.

Link: https://forms.gle/YfNMHvZ1nznx27sdA

Profile Overview: Role Title: - Assistant Manager Business Development

Key Roles and Responsibilities: Generation of leads, follow-up, and closure of leads. Ready to achieve the target on a given deadline. Also Responsible for the post-sales activities like training & retraining of software in schools & colleges. Ability and willingness to learn. Excellent communication skills (Writing & Verbal). Computer literate. Should have Knowledge of Excel, MS Word, etc. Language proficiency—English, Hindi.

Criteria:

- 1) Should have good communication and personality
- 2) Ready to do fieldwork
- 3) Should be initiator and creative
- 4) Should have a positive attitude and should become a problem solver.
- 5) Male candidates will be preferable.
- 6) should have never give up attitude and should be honest.
- 7) He must have two-wheeler, laptop, and smartphone.
- 8) One year of experience in Sales role is mandatory.

Qualifications: Any MBA

Experience: Minimum 1 year in a sales role is mandatory CTC: 3 LPA fixed + good incentives + travelling allowance

Location: Indore?

DR. V.S. BAIS

Training and Placement Coordinator

CRIM, UTD Bhopal

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Email- placement crim@gmail.com

Copy to PA to VC B.U. Bhopal for kind information.

: PA to Registrar B.U. Bhopal for kind information. : IT Cell B.U. Bhopal for uploading on the website.